

## Overview

With over a century and a half of experience, our brands have become respected and well known for providing premium-quality meat products to families across the United States. With products ranging from lunchmeat and franks to smoked sausage, bacon and pepperoni, Smithfield Packaged Meats Division, is an important part of consumers' mealtimes. Smithfield Packaged Meats Division offers several national and regional brands including Armour®, Eckrich®, John Morrell®, Curly's®, Patrick Cudahy®, Kretschmar®, Krakus®, Carando®, Healthy Ones®, Margherita®, and LunchMakers®.

Armour-Eckrich Meats, a member of Smithfield Packaged Meats Division, is seeking a Management Trainee in Columbia, MD.

### WHAT DOES A MANAGEMENT TRAINEE AT SMITHFIELD PACKAGED MEATS DO?

The Management Trainee - DSD is in an 18-24 month leadership development program that includes rotational assignments including Branch Operations, Route Sales, Account Sales and Branch Management. The program is designed to give candidates exposure to all roles across the DSD team and experience in overall branch management, including significant exposure to leadership and administrative roles. After the program is complete, the candidate will have to be willing to relocate to areas that will have open positions. The trainee will work with the assigned manager for the development of targets in each DSD rotational position to develop core leadership and functional skills, ultimately learning all facets of the DSD branch sales and operations business, and being given opportunities to perform leadership and administrative functions within the DSD business.

### WHY DO I WANT TO WORK AT SMITHFIELD PACKAGED MEATS DIVISION?

At Smithfield Packaged Meats Division we are always looking for talented associates. We are committed to recruit, retain and promote employees with a diversity of backgrounds and life experiences. We seek individuals with outstanding characteristics of leadership and a bias toward action. The successful applicant should desire a broad base exposure to all aspects within the business enterprise while taking pride in ownership of results within a cross functional team.

If you would enjoy working in a dynamic environment and are looking for an opportunity to become part of a stellar team of professionals, we invite you to apply online today.

## Responsibilities

- Trains employees and manages performance for adherence to DSD standard operating procedures.
- Assists with the development achievement of branch sales and operational goals; participates in self-audits and visual checks and all related activities.
- Ensures daily route schedules are met and all issues are communicated timely.
- Compiles lists of prospective customers for use as sales leads, displays or demonstrates product using samples and emphasizes salable features.
- *Monitors and meets Company goals for unsalable returns, shrink, A.R. and inventories.*
- Ensures appearance and condition of all Company personnel and equipment is maintained to Company standards and in accordance with Company policy and Department of Transportation regulations.
- Develops new areas, capable to work with wholesale and modern trade environment.
- Collects, charts, and interprets statistical data; manages multiple tasks simultaneously.
- Issues corrective actions as required.
- Trains team members in company and regulatory policy, i.e., OSHA, EPA, USDA/FSIS, EEOC.
- Ability to manage multiple priorities to meet deadlines in a fast-paced environment.

*The above statements are intended to describe the general nature and level of work being performed by people assigned to this job. They are not intended to be an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. May perform other duties as assigned.*

## Qualifications

*To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals to perform the essential functions.*

- Bachelor's degree in a related discipline or an equivalent combination of education and experience may be considered.
- Federal Regulations require drivers to be at least 21 years of age.
- This is an entry-level position and understanding of food processing, supervisory responsibilities and bi-lingual skills desired.
- A valid driver's license is required, CDL-B preferred. Willingness to obtain a CDL license within 90 days of employment.
- The individual must pass a Department of Transportation (DOT) written test plus a DOT physical and drug screen.
- Experience with Microsoft Office Programs.
- Excellent verbal and written communication skills and presentation skills.
- Must be self-motivated, pro-active and have a highly energetic approach to problem solving.
- Ability to manage multiple priorities to meet deadlines in a fast-paced environment.

Apply Here: <http://www.Click2apply.net/h8d2d8rpkn dtbyf2>

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